



Federal Leadership Solutions

Competency-Aligned Courses and Programs



Contract Holder
Contract # 47QREA18D000Y

800.506.4450 | [ManagementConcepts.com](https://www.ManagementConcepts.com)



Aspiring Federal Leaders Create Their Future Here.

For over 50 years we have provided advanced learning experiences to government agencies. From an immersive, transformational school designed to accelerate proficiency, to flexible half-day courses that enhance specific leadership skills and focused certificate programs, we create leaders at every level.

Leading Work. Leading People. Leading Strategy.

From basic skills to navigating complex challenges, our programs accelerate personal development through proven adult learning best practices, as well as Positive Organizational Psychology. And unlike more commercial offerings, we focus on the practices and topics of importance to the federal leader.

- Office of Personnel Management (OPM) foundational and supervisory competencies
- Executive Core Qualification (ECQ) alignment
- Inclusive leadership topics

World-Class Partnerships

We partner with some of the commercial sectors' most renowned executive development organizations to build federally-focused, experiential leadership journeys. These offerings combine best-in-class adult learning approaches with an emphasis on issues faced by federal leaders.



Ways to Buy

As a leading service provider for the federal government, Management Concepts solutions and services are available through a variety of contract vehicles. We also offer pre-paid and unlimited training contract programs suitable for most agencies. Contact us at **800.506.4450** or visit our **Contract Vehicles** page for options.

Introducing the School of Federal Leadership Excellence (SoFLE)

Transformational. Human-centered. Service-focused. Our innovative School of Federal Leadership Excellence (SoFLE) offers two new cohort-based programs designed to give aspiring and more seasoned federal leaders an immersive experience that focuses on the whole person.



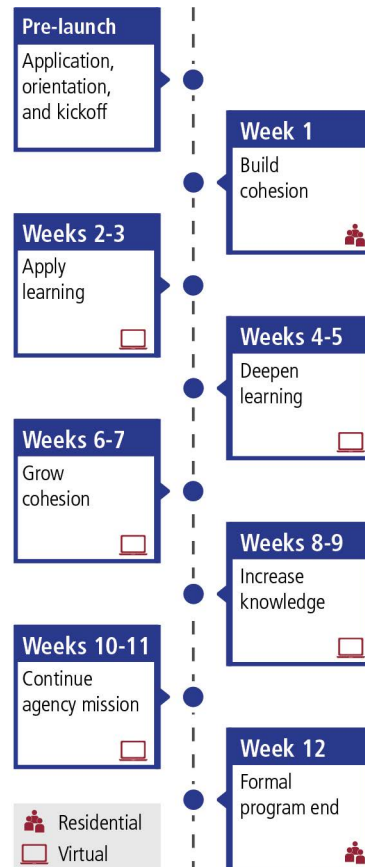
All SoFLE programs feature: Relevant Content | Quality Instruction | Hybrid Learning | Rich Feedback | Action Learning | Community Engagement

New Supervisor Immersion (NSI) Program

NSI is a twelve-week, cohort-based Leadership Development Program designed to accelerate GS-9 through GS-12 supervisors towards proficiency. This hybrid program includes both in-person and online learning using a variety of development and reinforcement activities as well as assessments and peer coaching. Areas of focus include self-discovery, leading teams, and developing business acumen. NSI is aligned to both OPM and DoD Civilian standards and focuses on the ten OPM Supervisory Competencies.



Scan for program details or visit [SoFLE. ManagementConcepts.com/NSI](https://ManagementConcepts.com/NSI)

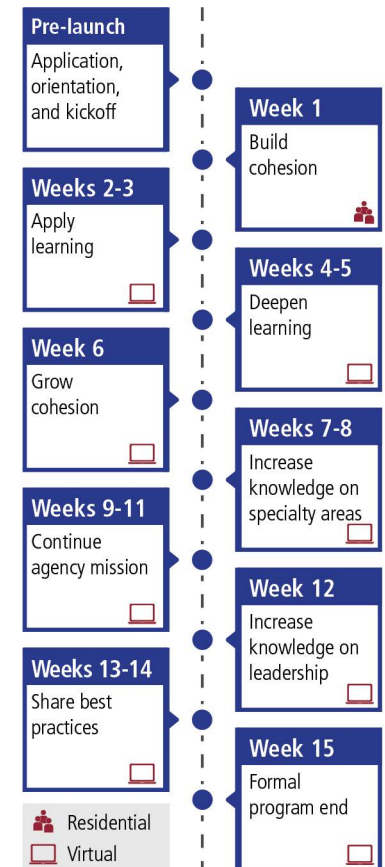


Mid-Level Enrichment (MLE) Program

MLE is a fifteen-week, cohort-based, multi-disciplinary development experience that provides mid-career leaders (GS-13 to GS-15) with exposure into specialty areas such as Financial Management, Acquisition & Contracting and Data Analytics, along with leadership skills enhancement. MLE is designed to create cross-functional leaders that can transition fluidly within and between agencies as their skills are needed. MLE is aligned to both OPM and DoD Civilian standards and focuses on the five OPM Executive Core Qualifications (ECQs).



Scan for program details or visit [SoFLE. ManagementConcepts.com/MLE](https://ManagementConcepts.com/MLE)



Professional Government Supervisors Program (PGSP)

Build a targeted supervisory training program with our flexible and cost-effective PGSP. Select from more than 30 distinct, half-day modules to address your team's unique needs. Courses are delivered online or in person by our expert instructors and map to both the OPM Supervisory Training Framework and OPM ECQs.

Build Your Own Program

Focus Areas	
 <p>Corporate Culture</p> <p>Modules that address building emotional intelligence, collaboration, fostering a public service mindset and DEIA</p>	 <p>Career Development</p> <p>Modules that teach practical aspects of management such as burnout, generational differences, conflict resolution, applying critical thinking and presentation techniques</p>
 <p>General Knowledge</p> <p>Modules that address leadership basics such as delegating, negotiating, running effective meetings, and working within the federal budget process</p>	 <p>Staff Development</p> <p>Modules that help to bring out the best in teams including appraising performance, giving and receiving feedback, and cultivating motivation and engagement</p>

Because PGSP Modules are combined uniquely for your agency or organization they are only available through Private Group Training.

Call **800.506.4450** to schedule.



Scan to explore the complete module listing or visit ManagementConcepts.com/PGSP

Outcomes-Focused Certificate Programs for Individuals

Create more leadership bench strength by enhancing the skills of your high-potential individuals. Our 6-course Leadership Certificate program prepares federal professionals for new leadership roles with essential principles and awareness and practical application of emotional intelligence, engagement and problem-solving skills. Options include federalized courses developed in conjunction with Center for Creative Leadership®.

How it Works

Submit a non-binding Letter of Intent for the program of your choice online at ManagementConcepts.com. You then have up to three years to complete the requirements.

Core Courses	Elective Courses
<p>Choose three Core Courses from the list below.</p> <ul style="list-style-type: none"> • Breakthrough Problem Solving • Engaging Leadership • The Effective Federal Leader* • Leadership and Management Skills for Non-Managers • Leading Strategically in the Federal Government* • Leadership Skills and Techniques • From Tactical to Strategic Thinking • Frontline Federal Leader Impact* • Advanced Leadership Skills and Techniques 	<p>Choose three Elective Courses from the list below.</p> <ul style="list-style-type: none"> • Women in Leadership • Communicating Strategically • Critical Thinking for Problem Solving • Leading Organizational Change • Negotiation Skills • Strategic Planning in Federal Agencies

*Developed in conjunction with CCL®



Prepay and Save

Knowledge meets value with a pre-paid Certificate Program Account. Save up to 40% while accessing the premium quality training that only Management Concepts provides. Call **800.506.4450** or scan to learn more.



Take Individuals and Teams Further

Enhance individual or team performance with coaching and assessment services designed specifically for the federal workforce.



Assessments

True talent management needs a balanced and holistic approach that begins with assessment of your current team. Our experts administer and interpret assessments, then develop a plan that maximizes individual and organizational strengths to let you build the leaders you need now and in the future. Options include:

- Training Needs Analysis
- Knowledge- and Skills-Based Assessments
- 360-degree Assessments
- CliftonStrengths®
- MBTI®
- DiSC®



Coaching and Mentoring

From helping high-potential candidates uncover their personal leadership style to addressing specific team communication challenges, our skilled coaches can enhance the effectiveness of your leadership development program. Most bring significant federal experience and are credentialed through the International Coaching Federation (ICF), at the ACC, PCC, and/or MCC level.

Call **800.506.4450** to see how coaching and assessment services can benefit your future leaders.